BALANCE SHEET
As at Mar. 31, 2008

| No. | ASSETS | Unit: VND |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Code | Note | Ending Balance | Beginning Balance |
| A | SHORT-TERM ASSETS ( $\mathbf{1 0 0}=\mathbf{1 1 0}+\mathbf{1 2 0}+\mathbf{1 3 0}+\mathbf{1 4 0}+\mathbf{1 5 0}$ ) | 100 |  | 223,055,816,055 | 152,505,653,505 |
| I | Cash \& Cash equivalents | 110 |  | 7,771,699,730 | 6,881,057,312 |
|  | 1 Cash | 111 | V. 01 | 7,771,699,730 | 6,881,057,312 |
|  | 2 Cash equivalents | 112 |  | - | - |
| II | Short-term financial investments | 120 | V. 02 | - | - |
|  | 1 Short-term investments | 121 |  | - | - |
|  | 2 Provision for devaluation of short-term investments (*) | 129 |  | - | - |
| III | Short-term receivables | 130 |  | 108,637,600,377 | 44,905,676,211 |
|  | 1 Trade accounts receivables | 131 |  | 40,074,615,790 | 33,076,510,139 |
|  | 2 Prepayment to suppliers | 132 |  | 7,722,734,470 | 7,722,734,470 |
|  | 3 Short-term intercompany receivables | 133 |  | 46,305,332,237 | - |
|  | 4 Receivables on percentage of construction contract completion | 134 |  |  | - |
|  | 5 Other receivables | 135 | V. 03 | 14,534,917,880 | 4,106,431,602 |
|  | 6 Provision for short-term doubtful debts (*) | 139 |  | - | - |
| IV | Inventories | 140 |  | 92,536,415,786 | 87,959,959,809 |
|  | 1 Inventories | 141 | V. 04 | 92,536,415,786 | 87,959,959,809 |
|  | 2 Provision for devaluation of inventories (*) | 149 |  | - | - |
| V | Other short-term assets | 150 |  | 14,110,100,162 | 12,758,960,173 |
|  | 1 Short-term prepaid expenses | 151 |  | 2,933,330,196 | 2,990,162,810 |
|  | 2 VAT deductible | 152 |  | 830,125,782 | 788,138,370 |
|  | 3 Tax and accounts receivable from State budget | 154 | V05 | - | - |
|  | 4 Other short-term assets | 158 |  | 10,346,644,184 | 8,980,658,993 |
| B | LONG-TERM ASSETS ( $200=210+220+240+250+260$ ) | 200 |  | 66,289,644,961 | 65,531,244,931 |
| I | Long-term receivables | 210 |  | 247,200,000 | 247,200,000 |
| 1 | Long-term receivables from customers | 211 |  | - | - |
| 2 | Capital receivable from subsidiaries | 212 |  |  | - |
| 3 | Long-term inter-company receivables | 213 | V. 06 |  | - |
| 4 | Other long-term receivables | 218 | V. 07 | 247,200,000 | 247,200,000 |
| 5 | Provision for long-term doubtful debts (*) | 219 |  | - | - |
| II | Fixed assets | 220 |  | 34,620,508,994 | 34,360,592,252 |
|  | 1 Tangible fixed assets | 221 | V. 08 | 31,674,805,637 | 31,911,631,649 |
|  | - Historical cost | 222 |  | 60,823,711,649 | 60,200,717,740 |
|  | - Accumulated depreciation (*) | 223 |  | $(29,148,906,012)$ | $(28,289,086,091)$ |
|  | 2 Finance leases fixed assets | 224 | V. 09 | - | - |
|  | - Historical cost | 225 |  | - | - |
|  | - Accumulated depreciation (*) | 226 |  | - | - |
|  | 3 Intangible fixed assets | 227 | V. 10 | 1,545,484,155 | 1,606,992,930 |
|  | - Historical cost | 228 |  | 1,950,589,068 | 1,950,589,068 |
|  | - Accumulated depreciation (*) | 229 |  | $(405,104,913)$ | $(343,596,138)$ |
|  | 4 Construction in progress | 230 | V. 11 | 1,400,219,202 | 841,967,673 |
| III | Property investment | 240 | V. 12 | - | 4,686,823 |
|  | - Historical cost | 241 |  | 332,114,000 | 332,114,000 |

- Accumulated depreciation $\left({ }^{*}\right)$

IV Long-term financial investments
1 Investment in subsidiaries
2 Investment in associate or joint-venture companies
3 Other long-term investments
4 Provision for devaluation of long-term security investments (*)
V Other long-term assets
1 Long-term prepaid expenses
2 Deferred income tax assets
3 Others
TOTAL ASSETS
No. CAPITAL SOURCE

A LIABILITIES ( $\mathbf{3 0 0}=\mathbf{3 1 0}+\mathbf{3 3 0}$ )

## Short-term liabilities

1 Short-term borrowing
2 Trade accounts payable
3 Advances from customers
4 Taxes and payable to state budget
5 Payable to employees
6 Payable expenses
7 Intercompany payable
8 Payable in accordance with contracts in progress
9 Other short-term payables
10 Provision for short-term liabilities

## II Long-term liabilitie

1 Long-term accounts payable-Trade
2 Long-term intercompany payable
3 Other long-term payables
4 Long-term borrowing
5 Deferred income tax payable
6 Provision for unemployment allowance
7 Provision for long-term liabilities

## B OWNER'S EQUITY $(400=410+430)$

I Capital sources and funds
1 Paid-in capital
2 Share premiums
3 Other capital of owner
4 Treasury stock
5 Asset revaluation differences
6 Foreign exchange differences
7 Investment and development fund
8 Financial reserve fund
9 Other fund belong to owner's equity
10 Retained profit
11 Capital for construction work

## II Budget sources

1 Bonus and welfare fund
2 Budgets

| 242 |  | (332,114,000) | (327,427,177) |
| :---: | :---: | :---: | :---: |
| 250 |  | 24,543,817,535 | 23,853,910,635 |
| 251 |  | - - |  |
| 252 |  | 22,494,760,635 | 22,194,760,635 |
| 258 | V. 13 | 2,049,056,900 | 1,659,150,000 |
| 259 |  | - | - |
| 260 |  | 6,878,118,432 | 7,064,855,221 |
| 261 | V. 14 | 5,065,030,783 | 5,261,072,006 |
| 262 | V. 21 | 631,177,049 | 631,177,049 |
| 268 |  | 1,181,910,600 | 1,172,606,166 |
|  |  | 289,345,461,016 | 218,036,898,436 |
| Code | Note | Ending Balance | Beginning Balance |
| 300 |  | 167,192,371,860 | 91,887,048,134 |
| 310 |  | 121,243,648,867 | 89,252,186,437 |
| 311 | V. 15 | 24,028,140,000 | 8,521,800,000 |
| 312 |  | 79,054,637,491 | 63,223,967,807 |
| 313 |  | 346,287,662 | 525,762,468 |
| 314 | V. 16 | 3,784,156,166 | 3,846,493,446 |
| 315 |  | 1,322,563,358 | 3,293,968,299 |
| 316 | V17 | 1,630,918,578 | 2,254,203,745 |
| 317 |  |  | - |
| 318 |  |  |  |
| 319 | V. 18 | 11,076,945,612 | 7,585,990,672 |
| 320 |  |  | - |
| 330 |  | 45,948,722,993 | 2,634,861,697 |
| 331 |  | - | - |
| 332 | V. 19 | 43,313,861,296 |  |
| 333 |  | 2,634,861,697 | 2,634,861,697 |
| 334 | V. 20 | - | - |
| 335 | V. 21 |  | - |
| 336 |  | - | - |
| 337 |  |  | - |
| 400 |  | 122,153,089,156 | 126,149,850,302 |
| 410 | V. 22 | 122,617,215,005 | 125,894,441,002 |
| 411 |  | 65,000,000,000 | 65,000,000,000 |
| 412 |  | 48,879,549,530 | 48,929,549,530 |
| 413 |  | - | - |
| 414 |  | $(32,400,000)$ | $(32,400,000)$ |
| 415 |  |  | - |
| 416 |  | - | - |
| 417 |  | 3,144,727,481 | 3,144,727,481 |
| 418 |  | 1,489,902,856 | 1,359,420,039 |
| 419 |  |  | - |
| 420 |  | 4,135,435,138 | 7,493,143,952 |
| 421 |  |  | - |
| 430 |  | $(464,125,849)$ | 255,409,300 |
| 431 |  | $(464,125,849)$ | 255,409,300 |
| 432 | V. 23 |  |  |

3 Budget for fixed asset TOTAL RESOURCES (430 = $\mathbf{3 0 0}+\mathbf{4 0 0})$

433
289,345,461,016 218,036,898,436

## OFF BALANCE SHEET ITEMS

6 Subsidies of state budget

## INCOME STATEMENT

## Quarter 1/2008

| Items | Note | Quarter 1 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Accumulation fr. Jan. 01 to Mar. 31 |  |
|  |  | 2008 | 2007 | 2008 | 2007 |
| 1. Sales | 01 | 43,651,134,152 | 37,033,595,617 | 43,651,134,152 | 37,033,595,617 |
| 2. Deductions | 02 | 71,381,376 | 190,777,901 | 71,381,376 | 190,777,901 |
| 3. Net sales and services (10=01-02) | 10 | 43,579,752,776 | 36,842,817,716 | 43,579,752,776 | 36,842,817,716 |
| 4. Cost of goods sold | 11 | 32,336,627,608 | 26,614,360,397 | 32,336,627,608 | 26,614,360,397 |
| 5. Gross profit (20=10-11) | 20 | 11,243,125,168 | 10,228,457,319 | 11,243,125,168 | 10,228,457,319 |
| 6. Financial income | 21 | 48,981,151 | 519,936,277 | 48,981,151 | 519,936,277 |
| 7. Financial expenses | 22 | 648,724,236 | 615,200,492 | 648,724,236 | 615,200,492 |
| - Include: Interest expense | 23 | 577,609,628 | 577,944,293 | 577,609,628 | 577,944,293 |
| 8. Selling expenses | 24 | 8,225,946,333 | 7,712,285,089 | 8,225,946,333 | 7,712,285,089 |
| 9. General \& administrative expenses | 25 | 1,995,907,916 | 1,836,244,720 | 1,995,907,916 | 1,836,244,720 |
| 10. Net operating profit ( $30=20+(21-22)-(24+25)$ ) | 30 | 421,527,834 | 584,663,295 | 421,527,834 | 584,663,295 |
| 11. Other income | 31 | 464,576,555 | 152,983,566 | 464,576,555 | 152,983,566 |
| 12. Other expenses | 32 | - | 28,200,000 | - | 28,200,000 |
| 13. Other profit (40=31-32) | 40 | 464,576,555 | 124,783,566 | 464,576,555 | 124,783,566 |
| 14. Profit before tax (50=30+40) | 50 | 886,104,389 | 709,446,861 | 886,104,389 | 709,446,861 |
| 15. Current corporate income tax expenses | 51 | 248,109,229 | 29,322,560 | 248,109,229 | 29,322,560 |
| 16. Deferred corporate income tax expenses | 52 |  |  |  |  |
| 17. Profit after tax ( $60=50-51-52$ ) | 60 | 637,995,160 | 680,124,301 | 637,995,160 | 680,124,301 |

CASH FLOWS STATEMENT
Quarter 1/2008 (Direct method)

| Items | Note | Accumulation fr. Jan. 01 to Mar. 31 |  |
| :---: | :---: | :---: | :---: |
|  |  |  |  |
|  |  | 2008 | 2007 |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |
| 1. Cash received from sale or services and other revenue | 01 | 38,052,514,840 | 35,037,025,317 |
| 2. Cash paid for supplier | 02 | (30,892,672,737) | (23,469,026,595) |
| 3. Cash paid for employee | 03 | $(6,213,084,960)$ | $(5,334,429,828)$ |
| 4. Cash paid for interest | 04 | $(318,087,116)$ | $(445,404,206)$ |
| 5. Cash paid for corporate income tax | 05 | - | $(600,835,470)$ |
| 6. Other receivables | 06 | 14,641,474,048 | 8,920,047,869 |
| 7. Other payables | 07 | (25,625,639,982) | $(18,471,506,286)$ |
| Net cash provided by (used in) operating activities | 20 | (10,355,495,907) | $(4,364,129,199)$ |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 | $(89,750,408)$ | (118,124,924) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  | - |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 | - | - |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 | - | - |
| 5. Cash paid for joining capital in other companies | 25 | $(300,000,000)$ | (279,514,126) |
| 6. Withdrawal of capital in other companies | 26 |  | - |
| 7. Cash received from interest, dividend and distributed profit | 27 | 36,695,933 | - |
| Net cash used in investing activities | 30 | $(353,054,475)$ | $(397,639,050)$ |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 | $(50,000,000)$ |  |
| 2. Cash paid to owners' equity, repurchase issued stock | 32 |  | - |
| 3. Cash received from long-term and short-term borrowings | 33 | 20,000,000,000 | 8,800,878,244 |
| 4. Cash paid to principal debt | 34 | $(4,500,000,000)$ | (7,239,000,000) |
| 5. Cash paid to financial lease debt | 35 |  | - |
| 6. Dividend, profit paid for owners | 36 | (3,850,807,200) | - |
| Net cash (used in) provided by financing activities | 40 | 11,599,192,800 | 1,561,878,244 |
| Net cash during the period | 50 | 890,642,418 | $(3,199,890,005)$ |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 | 6,881,057,312 | 7,704,139,464 |
| Influence of foreign exchange change | 61 |  |  |
| CASH AND CASH EQUIVALENTS AT END OF YEAR | 70 | 7,771,699,730 | 4,504,249,459 |

